

**January 2021 Targets**

**FY21 General Fund Tracking (\$ in millions, major sources)**

| <b>Personal Income Tax</b>                      | Jan-21 | Feb-21 | Mar-21 | Apr-21  | May-21  | Jun-21  |
|---|--------|--------|--------|---------|---------|---------|
| Monthly Target                                  | 112.9  | 23.2   | 24.6   | 186.4   | 42.0    | 82.0    |
| Monthly Actual                                  | 123.6  | 54.6   | 56.5   | 118.0   | 147.0   | 0.0     |
| Difference                                      | 10.7   | 31.4   | 31.8   | -88.4   | 105.0   | 0.0     |
| Cumulative Target                               | 749.1  | 772.3  | 796.9  | 983.3   | 1025.3  | 1107.4  |
| Cumulative Actual                               | 759.8  | 814.4  | 870.9  | 988.9   | 1135.9  | 0.0     |
| Difference                                      | 10.7   | 42.1   | 74.0   | 5.5     | 110.5   | 0.0     |
| <b>Corporate Tax</b>                            | Jan-21 | Feb-21 | Mar-21 | Apr-21  | May-21  | Jun-21  |
| Monthly Target                                  | 4.5    | 2.3    | 21.0   | 16.7    | 1.8     | 15.8    |
| Monthly Actual                                  | 8.7    | 3.7    | 27.5   | 40.0    | 4.5     | 0.0     |
| Difference                                      | 4.1    | 1.4    | 6.5    | 23.3    | 2.7     | 0.0     |
| Cumulative Target                               | 44.0   | 46.3   | 67.2   | 84.0    | 85.7    | 101.6   |
| Cumulative Actual                               | 48.1   | 51.8   | 79.3   | 119.3   | 123.8   | 0.0     |
| Difference                                      | 4.1    | 5.5    | 12.0   | 35.3    | 38.1    | 0.0     |
| <b>Meals &amp; Rooms Tax</b>                    | Jan-21 | Feb-21 | Mar-21 | Apr-21  | May-21  | Jun-21  |
| Monthly Target                                  | 7.1    | 6.7    | 7.4    | 6.7     | 5.1     | 5.7     |
| Monthly Actual                                  | 7.6    | 8.2    | 9.3    | 9.0     | 7.6     | 0.0     |
| Difference                                      | 0.5    | 1.5    | 2.0    | 2.4     | 2.5     | 0.0     |
| Cumulative Target                               | 55.7   | 62.4   | 69.8   | 76.4    | 81.5    | 87.2    |
| Cumulative Actual                               | 56.2   | 64.5   | 73.8   | 82.8    | 90.4    | 0.0     |
| Difference                                      | 0.5    | 2.1    | 4.0    | 6.4     | 8.9     | 0.0     |
| <b>Property Transfer Tax</b>                    | Jan-21 | Feb-21 | Mar-21 | Apr-21  | May-21  | Jun-21  |
| Monthly Target                                  | 0.8    | 0.6    | 0.7    | 0.9     | 1.0     | 1.3     |
| Monthly Actual                                  | 1.4    | 1.2    | 1.6    | 1.7     | 1.9     | 0.0     |
| Difference                                      | 0.6    | 0.5    | 0.9    | 0.8     | 0.8     | 0.0     |
| Cumulative Target                               | 13.5   | 14.1   | 14.8   | 15.7    | 16.8    | 18.1    |
| Cumulative Actual                               | 14.1   | 15.2   | 16.9   | 18.6    | 20.4    | 0.0     |
| Difference                                      | 0.6    | 1.1    | 2.1    | 2.8     | 3.7     | 0.0     |
| <b>All Other Revenue</b>                        | Jan-21 | Feb-21 | Mar-21 | Apr-21  | May-21  | Jun-21  |
| Monthly Target                                  | 10.7   | 24.9   | 18.5   | 6.5     | 15.6    | 6.9     |
| Monthly Actual                                  | 8.0    | 21.6   | 27.1   | 10.5    | 12.6    | 0.0     |
| Difference                                      | -2.8   | -3.3   | 8.7    | 3.9     | -3.0    | 0.0     |
| Cumulative Target                               | 87.7   | 112.7  | 131.1  | 137.7   | 153.3   | 160.2   |
| Cumulative Actual                               | 85.0   | 106.6  | 133.7  | 144.2   | 156.8   | 0.0     |
| Difference                                      | -2.8   | -6.1   | 2.6    | 6.5     | 3.5     | 0.0     |
| <b>Total Revenue (less Healthcare revenues)</b> | Jan-21 | Feb-21 | Mar-21 | Apr-21  | May-21  | Jun-21  |
| Monthly Target                                  | 136.0  | 57.7   | 72.2   | 217.3   | 65.5    | 111.8   |
| Monthly Actual                                  | 149.3  | 89.2   | 122.1  | 179.2   | 173.5   | 0.0     |
| Difference                                      | 13.2   | 31.5   | 49.9   | -38.1   | 108.1   | 0.0     |
| Cumulative Target                               | 950.0  | 1007.7 | 1079.9 | 1,297.2 | 1,362.6 | 1,474.4 |
| Cumulative Actual                               | 963.2  | 1052.5 | 1174.6 | 1353.8  | 1527.3  | 0.0     |
| Difference                                      | 13.2   | 44.8   | 94.7   | 56.6    | 164.7   | 0.0     |
| <b>Estate Tax</b>                               | Jan-21 | Feb-21 | Mar-21 | Apr-21  | May-21  | Jun-21  |
| Cumulative Collections                          | 21.1   | 20.7   | 22.2   | 23.0    | 24.0    |         |
| General Fund Share                              | 21.1   | 20.7   | 22.2   | 23.0    | 23.4    |         |
| % of Total                                      | 113%   | 111%   | 119%   | 123%    | 128%    |         |
| <i>Estate Tax to Higher Ed TF</i>               |        |        |        | 0.6     |         |         |
| Estate Tax Monthly Targets                      | 2.3    | 0.4    | 0.0    | 0.0     | 0.0     | 0.0     |
| <b>Healthcare Revenues</b>                      | Jan-21 | Feb-21 | Mar-21 | Apr-21  | May-21  | Jun-21  |
| Monthly Target                                  | 32.5   | 19.5   | 19.7   | 24.4    | 21.2    | 20.7    |
| Monthly Actual                                  | 34.3   | 19.4   | 21.6   | 22.3    | 19.3    | 0.0     |
| Difference                                      | 1.9    | -0.1   | 1.9    | -2.0    | -1.9    | 0.0     |
| Cumulative Target                               | 175.0  | 194.5  | 214.1  | 238.5   | 259.7   | 280.4   |
| Cumulative Actual                               | 176.8  | 196.2  | 217.8  | 240.2   | 259.5   | 0.0     |
| Difference                                      | 1.9    | 1.8    | 3.7    | 1.7     | -0.2    | 0.0     |
| <b>Hospital Provider Tax</b>                    | Jan-21 | Feb-21 | Mar-21 | Apr-21  | May-21  | Jun-21  |
| Monthly Target                                  | 11.8   | 11.8   | 11.8   | 11.8    | 11.8    | 11.8    |
| Monthly Actual                                  | 12.4   | 12.4   | 12.4   | 10.8    | 10.5    | 0.0     |
| Difference                                      | 0.6    | 0.6    | 0.6    | -1.0    | -1.3    | 0.0     |
| Cumulative Target                               | 86.9   | 98.7   | 110.5  | 122.3   | 134.1   | 146.0   |
| Cumulative Actual                               | 87.4   | 99.8   | 112.2  | 123.1   | 133.5   | 0.0     |
| Difference                                      | 0.6    | 1.1    | 1.7    | 0.7     | -0.6    | 0.0     |
| <b>Total Revenue with Healthcare</b>            | Jan-21 | Feb-21 | Mar-21 | Apr-21  | May-21  | Jun-21  |
| Monthly Target                                  | 168.5  | 77.2   | 91.9   | 241.6   | 86.7    | 132.5   |
| Monthly Actual                                  | 183.6  | 108.7  | 143.7  | 201.5   | 192.2   | 0.0     |
| Difference                                      | 15.1   | 31.4   | 51.8   | -40.1   | 105.6   | 0.0     |
| Cumulative Target                               | 1124.9 | 1202.2 | 1294.0 | 1,535.7 | 1,622.3 | 1,754.8 |
| Cumulative Actual                               | 1140.1 | 1248.7 | 1392.4 | 1593.9  | 1786.1  | 0.0     |
| Difference                                      | 15.1   | 46.5   | 98.4   | 58.2    | 163.8   | 0.0     |